

ANALYSIS TEAM™

BI and EPM · Strategy and Solutions

Contact:

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Client Success Manager

Based in: San Francisco Bay Area or Los Angeles/Orange County

Your opportunity to deliver exceptional solutions and build successful relationships with industry-leading clients

We are looking for a professional with the right blend of management skills, problem solving abilities and drive to join our growing consulting team. In this key role you will identify and develop consulting engagement opportunities, coordinate effective project teams that meet goals and exceed expectations, and build long-term trusted advisor relationships with our clients.

Using your analytical and communication skills, you will help identify opportunities for new engagements with existing and new clients, and recommend specific services and software solutions to meet their needs. You will lead the development of proposals and estimates. Utilizing your organizational talents, you will assemble and lead project teams from among the firm's consultants, subcontractors and client staff. As an active project participant, your role may include business requirements discovery, project management, solution testing and documentation.

As the firm's primary liaison with clients, you will solicit and act on feedback to assure success of current projects, understand emerging client needs, and discover ways we can improve our services delivery and client satisfaction. You will also be a key contributor to the development and implementation of engagement methods and standards.

This position may be based in the San Francisco Bay Area or Southern California. However the work won't always be local and you must be available for short-term overnight travel.

Who we're looking for

You are a highly-motivated problem solver who's driven to discover opportunities and deliver solutions of high value to clients. You have an excellent ability to detect client needs, draw out specific requirements and perceive solutions. Being well-organized, inquisitive, forward-thinking and assertive are additional attributes you bring to the table.

Thorough familiarity with financial processes as well as the data and software solutions that support them is very important. Understanding the project life cycle and experience leading project teams are also key. Experience managing BI or EPM software implementations, in particular Oracle Essbase or Hyperion, is highly desired.

Your career so far includes demonstrated success in as many of the following as possible:

- Financial reporting, planning & analysis
- Implementation of software solutions
- Consulting
- Project and people management
- Estimation of software implementation and professional services projects

You are an effective communicator, and capable of organizing and leading teams. You continually look for ways to improve your abilities and the abilities of those you work with. You have a “get it done” attitude and always strive for high-quality, professional results.

Small-company teamwork with big-company benefits

Analysis Team offers competitive compensation as well as medical, dental, and vision insurance that is 100% employer-paid for employees and 60% paid for dependents. In addition, we offer a retirement savings plan with employer matching. While we have these big-company benefits our work culture is team-oriented, where consultants share their knowledge to help each other grow and succeed.

We’re not (yet) famous, but we weren’t born yesterday

Analysis Team, Inc. (www.AnalysisTeam.com) is an Oracle Gold Partner focused on helping client companies automate and improve business performance analysis, management reporting and planning. We specialize in implementing Oracle Essbase and the Hyperion EPM Suite, and deliver leading practices advice to assure long-term success.

Founded in 1995, we are a small but growing team that brings to market a very effective combination of technical expertise together with real-world experience in business analysis and project management. We are results-driven professionals motivated by making clear, tangible impact on our clients’ business and achieving the highest possible level of client satisfaction and project ROI. Based in California, Analysis Team serves world-class clients such as Toyota, Gap, Clorox, Plantronics, Toshiba, Starbucks and other industry leaders.



What our clients say about us

“Many companies spend millions on trying to get what Analysis Team provides ... It is because Analysis Team can relate to business issues so well that they can implement so much more quickly. They are both technically and functionally proficient ... I think they are great!”

*Director, Financial Reporting & Analysis
Network Technology Developer*